

# Applying Workforce Management principles to personal interview modes

Expert meeting on Statistical Data Collection and Sources (UNECE)
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### **Statistics Netherlands**

#### **Datacollection at Statistics Netherlands**

- A sequential mixed-mode strategy for most of our social surveys.
- CAWI for all sampled individuals.
- Targeted approach for non-respondents in CATI and CAPI.

#### **Challenges**

- Acquiring telephone numbers for sampled individuals has become increasingly challenging (GDPR).
- Concentration of CAPI interview addresses in urban areas and a reduction in rural addresses, resulting in higher travel costs.
- A tight labor market.

#### **Data on Datacollection**

36 social surveys



4.5 mln. invitation letters



615k CAWI responses



85 CATI interviewers
1.35 mln. call attempts
79k CATI responses



133 CAPI interviewers 62k addresses 19k CAPI responses



# **WorkForce Management**

#### **Definition of WorkForce Management**

"Workforce Management (WFM) is the process of strategically allocating well-trained and -skilled employees to handle the accurately predicted demand within specified goals and quality standards."





# **WorkForce Management Cyclus**

- Analyses of historical performance data.
- Forecast of workload based on historical data (e.g. response time, non-response time, contact attempts, etc.).
- Analyses of shrinkage/ nonproductive hours (e.g. holidays, sickness, meetings, training).

 The process of determining how many workforce resources (and what type of resources) are needed to fulfill the CATI research program.

- Rescheduling/ balancing the CATI research program.
  - Plan/ adjust for shrinkage (e.g. meetings, trainings, etc.)
- Tactical capacity management: determine need for temporary workers/ outsourcing (18 months – 3 months before need of capacity).

Analysing & Forecasting

Capacity Management

- The process ensures the realization of the CATI research program based on KPI's.
- In the process of operational management changing conditions are monitored and actions are taken (e.g. sickness of employees, higher non-response, etc.)

Operational Management

**Scheduling** 

- The process where interviewers are assigned to work packages and/ or shifts and tasks based on skills and preferences.
- The process of scheduling is an important driver of efficiency (costs) and employee satisfaction.





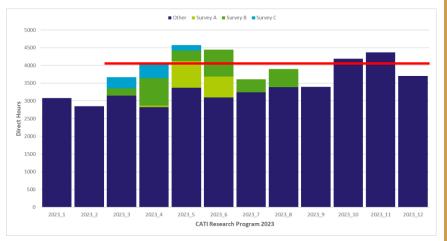
# **Capacity Management**

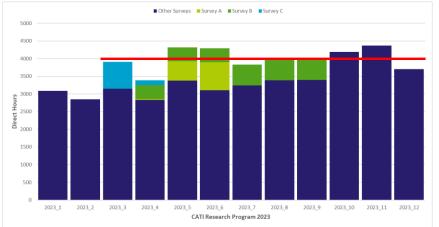
# Rescheduling & Balancing the Research Program

- 1. Initial direct hours of the CATI research program are calculated and aggregated.
- 2. Surveys are rescheduled in volume and time to 'flatten' the research program.

#### **Challenges**

 Not all surveys can be rescheduled or balanced in time, because of survey period constraints.



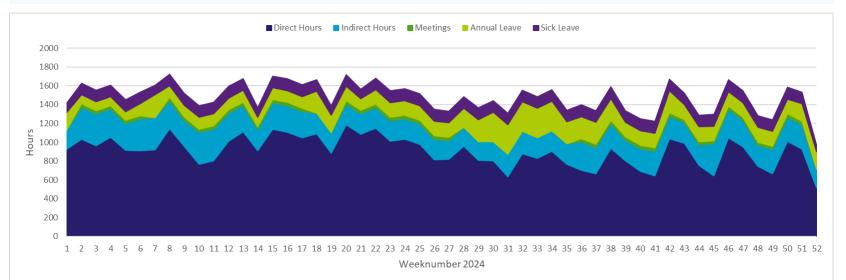




# **Capacity Management**

#### Plan/ adjust for shrinkage

- 3. Shrinkage (indirect hours) is added to the research program.
- 4. Plannable shrinkage (e.g. meetings, training, and annual leave) are planned in periods of reduced workload to further 'flatten' the workload.



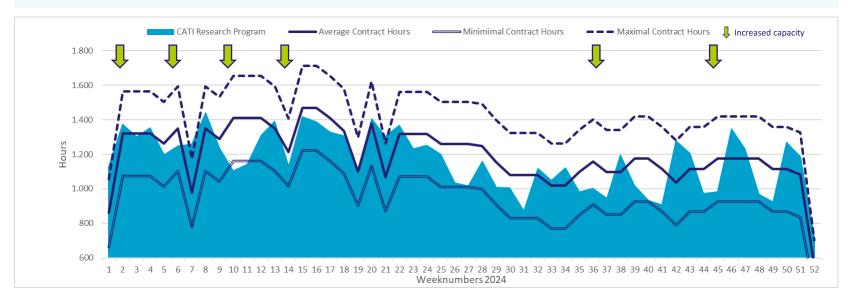




# **Capacity Management**

#### Determine need for temporary workers/ outsourcing

- 5. Recruitment of temporary employees is calculated based on historical employee turnover and remaining spikes in the work program.
- 6. Tactical planning of recruitment assures on time recruitment and training of new employees.





# **Benefits of WorkForce Management**

#### **Benefits**

- A balanced, efficient and predictable workload and research program.
- Reduced need for short-term temporary employees.
- Decreased recruitment and training expenses.

#### **Next Steps**

- Potential merger of the CATI and CAPI departments along with their interviewers.
- Multi-mode interviewers offer increased flexibility to balance the research programs of CATI and CAPI and their corresponding workloads.
- By enabling CAPI interviewers in rural areas to conduct CATI interviews, we aim to maintain a national presence of CAPI interviewers and reduce travel costs.

#### **Questions?**



